



Seattle Preschool Program Request for Qualification School Year 2025-26

Questions and Answers Updated: 12/17/24

#	Question(s)	Answer(s)	Date Received	Date Answered
1	Question(s): I am curious if you will be considering new SPP Pathways programs for 2025-2026.	Answer(s) No new SPP Pathway programs will be added during the 2025-26 school year.	11/03/24	11/07/24
2	Question(s): Would it be possible to obtain a copy of the draft grant agreement or contract to which selected providers must agree?	Answer(s) Yes. A copy of a generic contract for the 2024-25 school year has been uploaded for reference to the SPP RFQ funding website. Additionally, the 2024-25 Program Manual has also been uploaded as it contains specific operational requirements and is referenced in the contract. Both of these documents will be updated for the 2025-26 school year.	11/15/24	11/18/24
3	 Question(s): How does the funding work? Does the State pay SPP or the site directly? How much is covered by SPP/State? Location-is there a certain area that is in a demand? We have centers all over Seattle. 	Answer(s) The State does not fund SPP; the City of Seattle funds SPP through the Families, Education, Preschool and Promise Levy. When a childcare provider has an SPP contract, The City of Seattle (through the Department of Education and Early Learning, DEEL) pays the childcare provider on a monthly basis based on the contracted amount. Within the RFQ document is an appendix that includes the various rates for SPP providers. The total payment is inclusive of slot rates, teacher enhancement pay, family support funds,	11/15/24	11/18/24





#	Question(s)	Answer(s)	Date Received	Date Answered
		comprehensive support funds, etc. These annualized funds are distributed on a monthly basis.		
		Within the RFQ document is an appendix that includes a map of geographically in-demand areas. Areas in priority areas will receive higher priority for selection.		
4	Question(s): Could you please explain the funding from SPP works?	Answer(s) The City establishes a contract between the department and the childcare provider. The contract (an example included in the resources on the RFQ page) includes funding for each eligible child in the SPP classroom, then includes additional payments for each classroom (i.e. classroom environment maintenance, teacher salary enhancements, family support funding, complex needs, etc.) The rates for the 24-25 school year are included in the RFQ overview document, pages 15-16. Contractors invoice the department monthly including required deliverables. Prompt payment is made within 30 days of a complete invoice package.	11/20	11/21
5	Question(s): If a center has a Seattle address but is in unincorporated King County, lacking an SPS equity tier, would we not be eligible even if we were able to serve Seattle residents? What is the SPS Equity Tier, then?	Answer(s) Yes, they are still eligible to apply for the SPP RFQ. The nearest elementary school will be used to determine the location's SPS Equity Tier.	11/19	11/22
6	Question(s): I understand there are 3 applications. Is the access to the subsequent forms (Site and Classroom) quick after we submit the agency application?	Answer(s) Yes, you get an immediate confirmation email with links to the additional forms.	11/19	11/22
7	Question(s):	Answer(s)	11/19	11/22





#	Question(s)	Answer(s)	Date Received	Date Answered
	Three of our four centers are rate 3 in Early Achievers. The fourth is participating in EA. On the agency application, how should we answer the question about EA rating?	You would say no, not all sites are EA rated. This will take you to five additional questions and you can consider that fourth location when answering those questions.		
8	Question(s): If any of the classrooms or sites are selected for the roster, I understand there will be a priority ranking assigned to those classrooms on the roster. Will we know what our priority ranking is?	Answer(s) No, but you can infer priority for a site based on their geography, additional services they provide, and service to children who are farthest from educational justice- the three priorities listed in the RFQ, Table 4. You can reference the maps in the RFQ document appendices.	11/19	11/22
9	Question(s): What is the time commitment for centers, director, and teachers for coaching and the professional development requirements?	Answer(s) Coaching is offered on a varying level, depending on the classroom's and educator's needs that year. This can range from 1-4 hours/month. If you have established coaching structures withing your agency already, you may not see a coach even monthly, perhaps. It's coordinated directly with your DEEL coach. There's a monthly contract monitoring meeting with your Education Specialist that typically lasts 60-90 minutes. That meeting is usually just the director. Professional development requirements vary. Initial training requirements range from 5 hours- 140 hours, depending on the curriculum. Education requirements may also necessitate the educator to enroll in continuing education courses.	11/19	11/22
10	Question(s): Are monthly directors' meetings virtual?	Answer(s) Yes	11/19	11/22
11	Question(s): What information will you require for evaluation, specifically demographic data for our enrolled children?	Answer(s) All children in the SPP classroom will need to enroll with DEEL, which includes demographic data. If your current enrollment paperwork includes all information that SPP's does, you may use your own paperwork to collect the data, as well.	11/19	11/22



#	Question(s)	Answer(s)	Date	Date
			Received	Answered
		Children in an SPP classroom must be age- and address-eligible for SPP. Income is not an eligibility requirement, but it does determine the family's tuition. We will collect income documents like pay stubs which can sometimes feel intrusive to families. A family can decline to offer income information and instead accept the full tuition amount. Families may submit their documentation online through a		
		secure portal if the agency prefers to remain separate from this information. Or the agency can support collection of these documents with families.		
		Other evaluation-related information comes from Teaching Strategies Gold (TSG), which educators use to document observations and assessments of children in the classroom.		
		Teacher demographic data is also requested, especially language. For example, understanding the relationship between the child's home language and the teacher's home language helps us understand some student outcomes when those languages match.		
		Teacher training requirements must also be submitted either through an uploaded PDF of MERIT-verified data, or the agency may grant DEEL direct access to their MERIT records.		
12	Question(s): Do we submit TSG data to you, broken down by demographics?	Answer(s) Data is entered into systems like TSG online. The same goes for all the child information into our internal database. Almost no data is manually submitted to DEEL, rather data goes into systems and DEEL has access to the data on the back-end.	11/19	11/22
13	Question(s):	Answer(s)	11/19	11/22





#	Question(s)	Answer(s)	Date	Date
			Received	Answered
	If we're planning to demonstrate our alignment with the indicators of quality in the application, which "teacher requirement" standard do we need to be accountable to the Seattle Preschool Program?	You can reference Table 1 in the RFQ Overview document.		
14	Question(s): There's an opportunity to upload documentation of our Early Achievers progress. Is that a specific form?	Answer(s) Any demonstration of progress from CECI is acceptable. If you needed to describe it in a Word document, that's acceptable too.	11/19	11/22
15	Question(s): In the labor harmony section of the application, what would enable us to confidently answer yes to this question? What are you looking for or are there specific criteria or practices that we have to have or is this just like a general statement?	Answer(s) The City values labor harmony, which means agencies work to prevent labor disputes, which may lead to work stoppages or adversely impact the ability of FEPP Levy-funded programs to achieve intended outcomes. Answering yes to this question is not required and there are no specific documents that need to be uploaded. DEEL does not currently require an agency to establish a policy in the future if an agency answers "no" on this question, however this could be subject to change at a later date.	11/19	11/22
16	Question(s): We have our own proprietary curriculum. We have a curriculum and an education team that are like researchers, and they know a lot, but it's not one of the selected curricula for the Seattle Preschool Program. What kind of support do you provide to agencies who might be getting started with a new curriculum? I'm sure it's an allowable expense within the budget. Is there other support that's provided?	Answer(s) If you would like to start using High Scope or Creative Curriculum, we are well-equipped to support agencies using those curriculum. We provide all curriculum (pay for it directly) and all training. Training for High Scope is longer than training for Creative Curriculum. You are not required to use these two approved curricula. You may use your proprietary curriculum if it is a specific evidence-based, validated curriculum that's aligned with best practices in the field, and that focuses on teaching/improving a specific outcome (literacy, math, SEL). It must also use continuous quality improvement to evaluate its effectiveness in meeting educational goals.	11/19	11/22
17	Question(s): In the application, is there a section to talk about our curriculum or would that kind of happen afterwards?	Answer(s) Yes, there is an unscored question on the Classroom form, "Please describe either how you plan to transition to High Scope	11/19	11/22





#	Question(s)	Answer(s)	Date Received	Date Answered
		or Creative Curriculum for the next school year. Include any training plan you've already developed. If you don't intend to shift to High Scope or Creative Curriculum, please include a robust coaching and professional development plan for your teachers." If you are bringing your own curriculum, provide a robust answer on that question.		
18	Question(s): We have a significant number of students from outside Seattle. Are we required to have all the non-Seattle children in a separate classroom and all the Seattle children in the SPP classroom?	Answer(s) There is no requirement. Financially, you might benefit from having all the Seattle children combined. The spirit of our program would prefer to have eligible kids in the classroom, especially if you've got SPP eligible children going into other classrooms.	11/19	11/22
19	Question(s): Do you know how many total classrooms they're looking to add for the 25-26 school year?	Answer(s) We can fund about 9 classrooms depending on how expensive they are.	11/19	11/22
20	Question(s): Is there any preference for nonprofit versus for profit agencies?	Answer(s) No	11/19	11/22
21	Question(s): Would BRIGANCE Early Childhood screens be an acceptable option to use for the developmental screening requirement? If it is required to use the ASQ, what level of support will be provided by PHSKC?	Answer(s) Brigance is not an allowable alternative to the Ages and Stages Questionnaire. ASQ offers built-in training and technical assistance is provided by both our nursing partners at PHSKC as well as your assigned DEEL staff.	11/22	12/5
22	Question(s): Is it acceptable to temporarily move non-SPP enrolled children into an SPP classroom (while still meeting ratio and implementation requirements)?	Answer(s) All children receiving services from SPP must be enrolled in SPP so temporarily moving children into the SPP classroom is not allowed.	11/22	12/5
23	Question(s):	Answer(s) Hiring timelines are managed by the provider. SPP requires a lead and assistant teacher (or equivalent) for each classroom;	11/22	12/5





#	Question(s)	Answer(s)	Date Received	Date Answered
	If our qualified lead or assistant teacher leaves our center, how long would we have to fill this position with another qualified candidate?	SPP expects the classroom to be staffed sufficiently and a long- term staffing plan to be in-progress.		
24	Question(s): Does the required teacher qualifications clause (where teachers have up to four years to meet education degree and ECE credit requirements) also extend to Center Directors?	Answer(s) Yes.	11/22	12/5
25	Question(s): Are there any required qualifications for substitutes and long-term substitutes?	Answer(s) All teachers must meet all WAC and licensing requirements. Any educator functioning as the lead teacher of an SPP classroom (i.e implementing curriculum and responsible for child outcomes) is expected to meet all SPP training, PD, education and participation requirements. Similarly, as Lead teachers may take four years to meet qualification expectations, substitutes may also not meet qualifications.	11/22	12/5
26	Question(s): What benchmarks must be met in order to receive the performance pay? What percentage of the contract will be reserved for performance pay?	Answer(s) Performance pay measures may fluctuate from year to year. Achievement and payment is banded. The Performance Payment Table in the <u>sample contract</u> is a helpful reference for the 2024- 25 school year; the banding table is also included (see pages 19- 20). 15% of the total contract amount is reserved for the performance portion.	11/22	12/5
27	Question(s): We are hoping you can provide clarification on the Classroom-Level Payments - Lead Teacher Qualification Funding. Is the funding provided each year, or is this a one-time funding award?	Answer(s) The funding is awarded annually. If the teacher meets the program qualifications and they are employed, the payments will be given during their tenure to ensure that they are paid adequately according to SPP's teacher salary expectations. The rates for teacher payment for the 24-25 school year are included in the RFQ overview document, pages 15-16.	11/26	12/5





#	Question(s)	Answer(s)	Date	Date
20	Overtice (a)	A constant of	Received	Answered
28	Question(s): If we are eventually selected as a contracted provider, will there be an opportunity to negotiate on any section of the contract, including the Intellectual Property Rights section listed on page 9 of the generic contract you provided?	Answer(s) Any requests to modify the "boilerplate" of the contract would need a legal review by City of Seattle attorneys. Awardees should notify DEEL upon award that they wish to negotiate the terms of the contract.	12/3	12/5
29	Question(s): Does the response to the question about the rate for the extended hours for SPP children have to be answered with a dollar amount? Could we provide a description as to how we would determine the wrap rate for program participants?"	Answer(s) You may include a description of how you would determine the rate.	12/3	12/5
30	Question(s): Will we receive prioritization points only if our center lies in one of the top two Seattle Public Schools Equity Tiers? What about if our center lies in Tier 3 or 4?	Answer(s) Prioritization points are awarded based on geography, service to children farthest from educational justice (FFEJ), and additional services provided. Prioritization points for serving children FFEJ will only be awarded to locations in Tiers 1 or 2 of the SPS Equity tiers.	12/3	12/5
31	Question(s): Our centers are currently in process of getting to level 3 of EA and will be completed by January 2025. I also have 2 of the centers in the candidacy process of NAEYC. I just was wondering if I should add that to the application companyors?	Answer(s) Only complete ratings and accreditations are considered in the context of <i>eligibility</i> for this RFQ. Otherwise, please feel free to share any information you feel is relevant regarding your quality of service delivery through your narrative responses.	12/12	12/17
32	application somewhere? Question(s): If an early learning center is funded for 20 children, must all the children be in the same classroom?	Answer(s) SPP funds at the classroom-level, not slot. Ideally, whatever the classroom is licensed for is the number of children the classroom	12/13	12/17





#	Question(s)	Answer(s)	Date	Date
			Received	Answered
33	Question(s): Is an early learning center required to hold open	plans to serve in SPP. (We do understand that organizations may choose to serve fewer than the licensed capacity, but the expectation is that nearly all, if not all of the seats in the classroom are included in the SPP contract.) Contract payments are calculated based on number of slots in that classroom (i.e. 18 or 20), but all slots should be consolidated into individual classrooms, rather than spread out across multiple (i.e. ten slots in two different classrooms.) Answer(s) Enrollment can be coordinated with the SPP enrollment team.	12/13	12/17
	enrollment slots for SPP?	SPP has a set of priorities for enrollment. (See section B-2.4.1 of the SPP manual.) If an agency wishes to conduct enrollment outside of these priorities and the central application pool, allowances are made for continuity of care (rising toddlers into the preschool classroom), required 10-hour participation, to manage native speaker ratios in a dual language classroom, program alignment with Head Start and ECEAP, to align with the agency's mission, particularly related to culturally specific programming, serving a specific contract obligation like enrolling children with IEPs for a school district contract or other obligations that the provider is contractually bound to (See section B-2.1 in the SPP manual.) Additionally, in the first year of a provider's SPP contract, agencies are provided more flexibility for how to handle enrollment to minimize disruption to currently enrolled families and/or prospective new families.		
34	Question(s): Is it possible for the program to provide care for more than 6 hours a day?	Answer(s) Yes. SPP contracts only fund 6 hours of programming, but providers are encouraged to offer options for "extended day" programming for families. Providers who have "10-hour" schedules may require this of families in order to participate,	12/13	12/17





#	Question(s)	Answer(s)	Date Received	Date Answered
		however must make it clear to families that the Seattle Preschool Program only funds and operates for six of those hours.		
35	Question(s): Can the program offer care year-round, for all 12 months?	Answer(s) es. SPP contracts may only fund 10 months of programming, but providers may serve children year-round. SPP has limited funds to offer summer programming to SPP classrooms. Providers wishing to operate during the summer should indicate this in their application.	12/13	12/17
36	Question(s): If the program provides transportation, would it be okay to offer this service at an extra charge?	Answer(s) Optional services that have a fee may be made available to families in the SPP classroom, provided they are not required of families. Children enrolling in SPP should be able to enroll for a six-hour preschool day without any additional charges being incurred (some exceptions are allowable if they're included in the Provider's Manual, i.e. late pick-up fees, etc.)	12/13	12/17
37	Question(s): One of our centers has nearly completed the NAEYC accreditation process. Last week, they completed their site visit with the NAEYC Academy and are awaiting the results and final decision of the accreditation process. This center is located in a high.geographical priority area for SPP, is not yet participating in EA, and it is possible that the center would not accumulate the needed 12 points on the NIEER indicators of quality to move forward with the application. Can we apply on behalf of this center? If so, could we use documentation of our status in the accreditation process as evidence of the external validation?	Answer(s) If an applicant does not meet the eligibility requirements at the time of application, the applicant is not eligible for the RFQ. DEEL does not award funds that are contingent upon future requirements. Participation in Early Achievers is required for all SPP providers. Rating, however, is not required for eligibility for this RFQ.	12/13	12/17
38	Question(s): If a classroom only has capacity for 10 students total (per our center license), does that classroom need to	Answer(s)	12/13	12/17





#	Question(s)	Answer(s)	Date	Date
			Received	Answered
	have two teachers to run the SPP program? Or is one	SPP Requires two teachers AND a 1:10 ratio. If the classroom is		
	teacher acceptable (meeting the 1:10 child-teacher	only 10 students, while the ratio requirement is met, the two-		
	ratio)?	teacher requirement is <i>not</i> met.		
39	Question(s):	Answer(s)	12/13	12/17
	We created a Submittable account and verified the	Applicants can access the application (multiple forms)		
	email address. However, when we sign in on the	through the Submittable portal:		
	Submittable account the application for the Seattle Pre- School Program is not there. Is there section we need to	Access Submittable Application Portal (scroll down to the		
	go to complete the application?	bottom of the page and click on Submit button to open the		
	go to complete the application.	Agency Form). Please note that you need to submit multiple		
		forms before the deadline for your application to be		
		complete.		
		Step 1: Submit Initial Form - the Agency Form (link above).		
		This will unlock additional required forms.		
		Step 2: Access Additional Forms - the Site and Classroom		
		Forms – you will receive details by email on how to access		
		them.		
		Step 3: Complete ALL Forms before the deadline		
		The link with the application is also available in the "How to		
		Apply" section of the <u>Seattle Preschool Program RFQ website.</u>		